



Shawano County UWEX
311 North Main Street
Shawano, WI 54166
(715) 526-6136

Website:

<http://shawano.uwex.edu>

Like us on Facebook at:

uwex.shawano.ag

Hours:

Monday - Friday
8:00 am - 4:30 pm

Ag Agent:

Jamie Patton
jamie.patton@ces.uwex.edu

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*Your county
extension office*

Shawano Ag Newsletter

University of Wisconsin Cooperative Extension

January 2014

Happy New Year!

We are off to a very chilly start to 2014! I hope you and yours are keeping warm and were able to spend quality time with your family and friends over the holidays!

Most of you probably received a mailing in December containing a 'Needs Assessment Survey'. As a new agent, one of our first tasks is to gather information from farmers, agricultural businesses, and agriculture educators as to what types of workshops and meetings you would like to see from extension over the next few years. If you have returned your survey, a hearty 'THANK YOU'. If you haven't filled yours out, please consider doing so. It will only take a few minutes and I have included a self-addressed stamped envelope to make the process a little easier. Your answers are critical in helping me focus on topics that you WANT and NEED. If you prefer, you can complete the survey online by going to the Shawano County UWEX website (<http://shawano.uwex.edu>) and clicking on 'Needs Assessment Survey'. If you would like another paper survey sent to your house, please don't hesitate to call and request one—(715) 526-6136.

Winter is a busy time for farm meetings. I have included a number of flyers for meetings in Shawano and surrounding counties. The diversity of programming is immense, so hopefully there are one or two meetings that catch your interest.

Are you interested in becoming more active in a local agricultural organization? The Shawano County Forage Council has two board positions open for local producers. The nominations and voting will occur at the Council's annual meeting on February 21st. Additionally, I posted the Forage Council's annual scholarship application online. Please encourage well deserving high school seniors, technical school and college students to apply. The application process is simple and completed applications need to be in my office by early May.

Lastly, I am including a flyer for a rollover protective structure (ROPS) rebate program from the National Farm Medicine Program. If you have a tractor in need of a ROPS, you are likely eligible for up to a 70% rebate on the structure, its installation, and other associated costs!! The application is EXTREMELY easy, just call the National Farm Medicine Center at 1-877-ROPS-R4U! The rebate is made possible through generous donations of your friends, neighbors and fellow Wisconsinians.

Stay warm, stay safe and I hope to see and/or hear from you soon!

Jamie

THE UNIVERSITY OF WISCONSIN – UNITED STATES DEPARTMENT OF AGRICULTURE

UW-Extension provides equal opportunities in employment and programming including Title IX requirements. UW-Extension programs are open to all persons without regard to race, color, ethnic background or economic circumstances. Please make requests for reasonable accommodations to ensure access to educational programs as early as possible preceding the event. Requests will be kept confidential.

Figuring your Breakeven Crop Price for 2014

The latest USDA crop price projections for 2013-2014 have season average prices ranging from \$4.05 to \$4.75 per bushel for corn and \$11.50 to \$13.50 per bushel for soybeans. A recent report from the University of Illinois estimates 2014 non-land crop prices for corn to be approximately \$565 per acre, leaving the breakeven price at \$4.31 per bushel. Similarly, Iowa State University projects the 2014 breakeven price for corn to be approximately \$4.30 per bushel and soybeans at \$11.13 per bushel. With such potentially tight profit margins, now is the time for producers to estimate potential 2014 crop production costs and make management adjustments where needed.

As the old saying goes, "If you can't pencil a profit, you aren't likely to plow one." One way to estimate potential profitability is through enterprise budgets. By definition, an enterprise budget is a written statement of production goals, management and resource requirements and economic returns for a livestock or crop production activity. Typically, an enterprise budget contains: a production goal, expected market price and gross receipts, planned management activities with required resource inputs and costs, and an estimated net return and breakeven price.

Ken Williams, Waushara County Agriculture Agent, developed a simplified Excel workbook with budgeting spreadsheets for corn, soybeans, winter wheat, seeding alfalfa and established alfalfa. Producers enter the costs for fertilizer, seed, and other inputs, as well as the amount of input applied per acre. Tillage costs are estimated using custom rates for each operation, as well as estimated harvest costs which include harvest operations, drying and trucking charges. A producer also enters an expected yield and expected selling price. Pop up directions to aid in data entry will appear as the cursor is moved from cell to cell.

The corn and soybean worksheets in the workbook also include a sensitivity analysis table. These tables provide producers with estimated net returns for cost of production and selling price changes for 10 and 20 percent above and below the calculated cost and expected market returns.

Once the enterprise budget is completed, a producer can use the data to answer the questions "How can I do this better?" or "How can I do this at a lower cost?". Expenditures that are unnecessary or do not provide a suitable return or add to farm efficiencies should be considered for elimination. Also, by knowing a breakeven price, producers can be more proactive in grain marketing decisions.

Farm management specialists suggest to achieve the greatest return on investment this year, management time should be spent on cost control and best management practices of key input items, such as fertilizer and seed. Seed and fertilizer expenses, as a percent of revenue, are estimated at approximately 38 percent for corn and 20 percent for soybeans. Producers should also evaluate rotations, if possible, as some early budgets from around the Midwest are forecasting soybeans and wheat as more profitable enterprises when compared to corn.

The simplified enterprise budget developed by Ken Williams is available for download from the UW-Extension, Waushara County website, <http://waushara.uwex.edu/agriculture>. Click on "Crop Budget Analyzer Jan 1 2014". For additional information or questions contact Ken Williams at ken.williams@ces.uwex.edu or (920) 787-0416. Additionally, the University of Wisconsin Cooperative Extension-Farm and Risk Management Team has developed cost of production calculator allowing the user to construct 2014 enterprise budgets for corn after corn, corn after soybeans, corn silage after alfalfa, corn silage after corn, soybeans, wheat, seeding alfalfa and established alfalfa for hay and haylage. This spreadsheet can be downloaded from <http://www.uwex.edu/ces/farmteam/budgets/fieldcrop.cfm>

No one knows what is in store for the 2014 growing season, however, now is the time to plan ahead. Producers can't accurately predict the yields or prices for next year's crops. However, decisions regarding input purchases and revenue risk management strategies, such crop insurance coverage, can be made now, long before the snow melts and spring planting hits full swing.

UW-Extension Offers Grain Marketing Workshop: "Winning the Game" Simulates Real-life Marketing Decisions

To help farmers put together a winning grain marketing game plan, the Marinette and Oconto County UW-Extension offices present "Winning the Game: Launch and Land Your Post-Harvest Marketing Plan." This workshop is filled with practical information and techniques that help farmers write and execute a post-harvest marketing plan.

In "Winning the Game" participants get a greater understanding of the seasonality of post-harvest grain prices, explore the marketing tools available to capture post-harvest "carry" premiums, and evaluate the risk of holding unpriced grain in storage. As part of the workshop, participants put their marketing skills to work and practice exit strategies in a fast-paced and fun market simulation. Through this simulation, farmers get a feel for how a marketing plan can work and react to real-life market fluctuations. Most importantly, they'll see how they can write a simple plan that is tailored to their situation and yet easy to follow.

"Winning The Game" is scheduled for Thursday, January 23rd at the Lena Town Hall, starting at 10 a.m. There is a \$10 registration fee which includes light lunch and all workshop materials. Pre-registration is required by contacting Scott Reuss, Marinette County UW-Extension, at 715-732-7510 or e-mail to sreuss@marinettecounty.com with your information or questions.



Shawano County Forage Council

A Midwest Forage Association Affiliate

Shawano County UW-Extension

311 North Main Street

Shawano, WI 54166

715.526.6136

2014 Shawano County Forage Council and MFA

Annual Meeting & Educational Program

Friday, February 21, 2014

The Main Event, Cecil

- 10:15 Registration
- 10:30 **Using Livestock and Cover Crops to Improve Soil Health**
Jerry Doan, Black Leg Ranch, McKenzie, ND
Jerry is the owner/operator of Black Leg Ranch, a multi-generational ranch consisting of several enterprises including: cow-calf, custom grazing, and cash cropping. Jerry's sons have also added wildlife guiding, hunting, and agritourism operations to the mix. The Doan's strive to improve their natural resources through cover crops, intensive grass and livestock management, and no-till cropping.
- 12:00 Lunch
- 12:45 Shawano County Forage Council Business Meeting
- 1:00 **Real Heifers...Real Herds – 2013 ICPA Report**
Sarah Mills-Lloyd, UW-Extension Oconto County Agriculture Agent

Farm Employee Characteristics and Compensation – 2013 HR Survey
Jamie Patton, UW-Extension Shawano County Agriculture Agent
- 1:45 Update on Midwest Forage Association
- 2:00 Seed Auction
- 2:30 Adjourn



2014 Shawano County Forage Council Annual Meeting

Advance Registration Required by February 14

Make checks payable to: Shawano County Forage Council

Return to: Shawano County UWEX, 311 North Main Street, Shawano, WI 54166

Registration & Membership Options:

_____ Midwest Forage Association & Shawano County Forage Council Membership + Lunch @ \$65

_____ Shawano County Forage Council Membership + Lunch @ \$35

_____ Lunch only @ \$15

Name(s) _____

Address _____

Zip _____ Phone _____

Email _____

PRIVATE PESTICIDE APPLICATOR TRAINING

Shawano County

You have two options to become certified or recertified as a private pesticide applicator. The first option is to attend one the private pesticide applicator training programs conducted by UW-Extension and then satisfactorily complete the evaluation at the end of the session. The minimum score to pass the examination for those attending the training session is 50 percent. The second option is to study the materials on your own and arrange to take the test at the Shawano County Courthouse on the dates listed below. Those choosing the test only option must score 70 percent on the evaluation to pass.

Two training sessions will be held in Shawano County in 2014, both in room A/B of the Shawano County Courthouse:

Tuesday, February 4th

Thursday, March 6th

Training sessions will begin at 10 am and end approximately at 3 pm. You will have a 45 minute break for lunch; lunch is on your own. You will need to bring a calculator and your training manual to the training workshop. Additionally, the State of Wisconsin requires any person taking a certification exam to provide positive identification and their Social Security number. Acceptable forms of positive ID include a: driver's license, state-issued identification card and/or birth certificate.

You, or someone for you, must register in person at the Shawano Extension Office.

The registration fee is \$30.



Cow College 2014

1:00 pm – FVTC Regional Center, Clintonville

January 14 – New Concepts in Dairy Cow Management

Dr. Bob Leder, DVM – United Vet Clinic, Bear Creek

Dr. Leder chairs the WI Veterinary Medical Association Large Animal Wellbeing Committee will share examples of what local dairy farmers are doing to improve their management of cull and downer cows.

Dr. David Kammel – UW-Madison, Extension Ag Engineer

Dr. Kammel will review past, present and future building considerations for transition (dry, pre- & post-fresh) and other cows with special needs.

January 21 – Farm Tour

...more details, including directions to the farm & panel participants, will be provided during first two sessions, or contact Zen Miller in the Outagamie County UW-Extension office for more information.

10 A.M. Wichman Farms (Hwy EE, Five Corners)

...new 240 cow robotic dairy

11 A.M. Neighborhood Dairy (Van Asten Rd, Kaukauna)

...manure solids separator & bedding system

12:30 P.M. Lunch & Panel Discussion (Freedom Town Hall)

Dr. Doug Reinemann, Extension Ag Engineer/Milking System Specialist at UW-Madison, will answer questions about advanced milking systems technology, including robotics. Company reps working with host farms will also provide more details about their milking & manure separating systems.

Cost is \$5.00/day or \$10.00 total for all three :

Fruit Management in the Backyard

4 Wednesday evenings in January & February
6 p.m. to 8 p.m.

Oconto Falls Community Library Meeting Room

\$0 Registration Fee - Brought to you at no charge by the library and
Oconto / Marinette County UW-Extension offices.

Sessions led by Scott Reuss, UW-Extension Horticulture Agent.

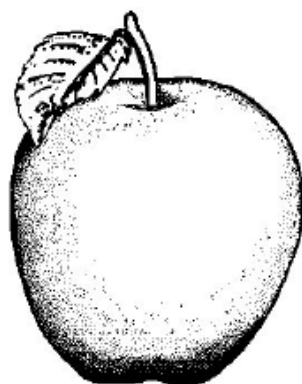


January 22: Raspberries & Blackberries

January 29: Apples & Pears

February 12: Grapes & Blueberries

February 19: Strawberries & Stone Fruits



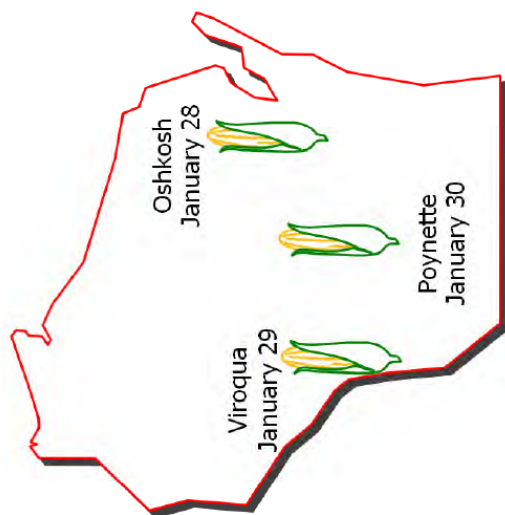
Each evening's discussion will concentrate on the proper selection and management of the main species listed.

Management topics will include planting; pest management - insect, disease, weed, organic options, etc...; pruning; and all the other necessary day to day activities that lead to production of healthy, tasty, high-quality fruit straight from your backyard.

In addition to the main species, some of the 'newer' fruits that can be grown in our area will be introduced at the sessions.

Pre-registration is requested (but not required) by signing up at the library desk, calling the library at 920-846-2673 or e-mailing to scott.reuss@ces.uwex.edu

The University of Wisconsin-Extension provides affirmative action and equal opportunity in education, programming and employment. If you need any accommodations to assist in your participation of this program, please contact Scott or Linda at 715-732-7510 at least 24 hours prior to the event. All requests will be kept confidential.



Wisconsin Corn Conferences 2014

- ✓ Tillage
- ✓ Economics
- ✓ Plant density
- ✓ Marketing
- ✓ Continuous corn
- ✓ Fertilizers
- ✓ Climate change
- ✓ Storage
- ✓ Fungicides

January 28 – Oshkosh
La Sure's Banquet Hall
3125 S Washburn St.

January 29 – Viroqua
VFW POST 3032
751 S. Washington, Ave.

January 30 – Poynette
The Barn at Harvest Moon Pond
N3540 State Hwy. 22

Sponsored by:
Wisconsin Corn Growers Association
Wisconsin Corn Promotion Board
University of Wisconsin-Extension

2014 Wisconsin Corn Conference Program

9:30 am
Registration
Coffee, milk, rolls in Exhibit Area

10:00 am
Welcome
Opening remarks by Host Agent

10:10 am
2014 Corn Production and Management Keys to High Yields and Profitability
Dr. Joe Lauer - UWEX Corn Agronomist

11:00 am
What is Ahead for Wisconsin Corn? How Our Association Helps Producers
Mr. Bob Oleson - WCGA/WCPB Executive Director and WCGA/WCPB Directors

11:30 am
What is New in Seeds and Ag Products for 2014?
Industry Co-sponsor Representatives

12:00 pm LUNCH
Exhibits open

1:00 pm
Nutrient Use Efficiency: A Key to Profitability
Dr. Carrie Laboski – UWEX Soil Scientist
Mr. John Peters – UWEX Soil Scientist

1:50 pm
Grain marketing outlook and strategies for 2014
Dr. Brenda Boetel – UW River Falls Ag Economist

2:40 pm
Tips for Successful Corn Production and Profitability

Oshkosh: *Comparing Continuous Corn to Crop Rotation*
Nick Schneider, Winnebago County Agent

Viroqua: *Land Rent Negotiations*
Tim Rehbein, Vernon County Agent

Poynette: *Land Rent – What should I pay?*
George Koepp, Columbia County Agent

3:30 pm
Conference Adjourns

Support for the 2014 Wisconsin Corn Conferences provided by:

The Climate Corporation

Dairyland Seed Company

Partners in Production

Legacy Seeds

First Capital Ag

AgriGold

Mycogen Seed

Dupont Pioneer Hi-Bred

Syngenta

Contree Sprayer and Equipment Company

Asgrow/Dekalb (Monsanto)

Wisconsin Corn Growers Association

Wisconsin Corn Promotion Board



February 6-7, 2014
Kalahari Resort, Wisconsin Dells

2014 Wisconsin Corn Conferences REGISTRATION FORM

Conference fee is \$5.00 per person (\$8 late registration after January 16). This includes refreshments for breaks, lunch, and copies of all information.

Pre-registration is advised to assure seating at the noon luncheon. Attendance is limited to the first 100 registrants at each location.

Name(s) _____
Address _____
City, State, Zip _____
Phone _____

Number of people _____ x \$ 5.00 (\$8, if late) = \$ _____

Total enclosed = \$ _____

Make check payable to: UWEX County Extension

Indicate the conference location you will attend and return the form by **January 20** to the Extension Office hosting that conference.

☐ **January 28 - Oshkosh**
Winnebago County – UW Extension
625 E. County Road Y, Suite 600
Oshkosh, WI 54901-8131
Phone: 920-232-1970

☐ **January 29 - Viroqua**
Vernon County – UW Extension
318 Fairlane Drive, Suite 392
Viroqua, WI 54665-0392
Phone: 608-637-5276

☐ **January 30 - Poynette**
UW-Extension Columbia County
120 W. Conant Street, Suite 201
Portage, WI 53901
Phone: 608-742-9680

Wisconsin Corn Growers Association Member

☐ Yes ☐ No

Number of WCGA memberships

_____ 1-year membership x \$ 60.00 = \$ _____

_____ 3-year membership x \$150.00 = \$ _____

(Includes a \$100 seed corn coupon)

Total enclosed = \$ _____

Make check payable to: Wisconsin Corn Growers Assoc.



Dairy Modernization Meeting “Technology... Friend or Foe”



Thursday,
January 30, 2014
9:30 a.m.- 3:00 p.m.
The Ravine
2633 Manitowoc Rd, Green Bay



Dairy Modernization Meeting “Technology...Friend or Foe” Thursday, January 30, 2014

Dairy Modernization Meeting “Technology ... Friend or Foe”

Registration Form

- 9:30 a.m. Registration begins
- 10:00 a.m. “Success Factors for Robotic Milking”
- Jack Rodenburg, DairyLogix, retired from the Ontario Ministry of Agriculture , Extension Service. In this presentation, Jack will share his “baker’s dozen” principles for robotic barn design or renovation as well as practical advice for startup and day-to-day management.
- 11:00 a.m. “Calf Barn Ventilation”
- Dr. David Kammel, Biological Systems Engineer, UW-Extension/UW-Madison
Our engineering specialist will talk about calf barn ventilation and management including positive pressure ventilation systems in calf barn facilities.
- 11:45 a.m. “Real Heifers... Real Herds – 2013 ICPA Report”
- Eric Ronk, UW-Extension Calumet County Agriculture Agent
This presentation will focus on the economic costs and labor efficiencies associated with raising dairy herd replacements on Wisconsin dairy farms.
- 12:00 p.m. Sponsor Introduction
- 12:15 p.m. Lunch
- 1:00 p.m. Producer Panel
- A question and answer session with producers who currently use robotic milkers or automatic calf feeders.
- 2:00 p.m. “Success Factors for Automatic Calf Feeding”
- Jack Rodenburg, DairyLogix, retired from the Ontario Ministry of Agriculture, Extension Service. Group housing and automatic feeding has been the mainstream approach in Western Europe and Canada for the past 10-20 years. Jack will share what he has learned from these farmers and provide guidelines for managing these systems in big and small herds in the USA.
- 3:00 p.m. Wrap-up & Questions

Name(s): _____

Farm _____

Address: _____

City: _____

Zip Code: _____

Phone Number: _____

Registration Fee: \$25 per person
*Fee includes lunch and materials

Make check payable to: **UW-Extension**

Mail this registration form and check to:
UW-Extension
Attention: Connie
206 Court Street
Chilton, WI 53014-1127

Registration Deadline: January 15, 2014



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2014 Annual CAFO Meeting Agenda & Registration

An update meeting for WPDES permitted CAFO owners & managers, nutrient management plan writers and engineers.

February 6, 2014
Tundra Lodge Conference Center
865 Lombardi Avenue
Green Bay, WI

February 7, 2014
Crystal Falls
1500 Handschke Dr.
New London, WI

February 11, 2014
UW Fond du Lac
400 University Dr.
Fond du Lac, WI

Session goals: Improve nutrient management plan implementation; improve communication between plan writers, permit holders and WDNR; and also provide other information on regulations that may affect large farming operations.

9:00 AM to 3:30 PM (Registration 8:30 AM)

- Panel discussion with local CAFO operator, agronomist and manure hauler.
- Satellite farms and potential future CAFO farms – DNR Specialist
- Engineering review requirements – DNR Plan Review Engineer
- NMP Topics (public notice requirements for new land, etc.) - DNR NMP Specialist
- Permit required reporting (annual reports and NMP updates, etc.) – DNR Specialist
- Winter spreading/stacking requirements – Local DNR Agricultural Specialist
- Ask DNR Panel – DNR staff
- Local Topics:
 - Managing Down Cows by Dr. Bob Leder, DVM and Chairman of the WI Veterinary Medical Association Large Animal Subcommittee
 - New regulations regarding farm trucks/machinery (Implements of Animal Husbandry) on WI roads.



\$30/person by January 30 (Includes lunch, snacks and material
Make checks payable to: UW Extension-BCT (Brown County Treasurer)

(\$45 after January 30th or at the door)

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To register mail or fax the following information to:

Brown County UW-Extension, Attn: Joan, 1150 Bellevue Street, Green Bay, WI 54302

Phone: 920-391-4610 Fax: 920-391-4617

Name(s) of Attendee(s) _____

Firm/Farm Name _____ Phone _____

Address _____

Email _____

Circle location attending: **Green Bay** **New London** **Fond du Lac**

Before January 30, 2014: Number of people _____ x \$ 30.00 = \$ _____

After January 30, 2014: Number of people _____ x \$ 45.00 = \$ _____

Topic you are most interested in: (circle or write in): Digesters/industrial waste acceptance; Spreading setbacks, monitoring and recordkeeping; Enforcement; Other topics: _____

University of Wisconsin, U.S. Department of Agriculture and Wisconsin counties cooperating. An EEO/AA employer, University of Wisconsin Extension provides equal opportunities in employment and programming, including Title IX and American with Disabilities (ADA) requirements. Contact Kevin Erb at 920-391-4652 for more information on this program.



Grain Crops Production Clinic

Monday, February 10, 2014

Registration: 9:30 am; Program 10:00 am – 3:00 pm

Cobblestone Creek
Dining & Banquet
740 West Ryan Street
Brillion

OR

Doxbee's Banquet & Buffet
N6744 County Hwy C
Seymour

Note: Presentation times will vary with location

<u>Topic:</u>	<u>Presenter:</u>
"Trash Talking - The \$ Value of My Crop Residue"	Kevin Jarek <i>UW-Extension Crops, Soils, and Horticulture Agent, Outagamie County</i>
"Latest research update in Wisconsin field crops disease management"	Damon Smith <i>UW-Extension Plant Pathology Specialist</i>
"Soybean Inputs for 2014...Best Bang for the Buck"	Shawn Conley <i>UW-Extension Soybean and Small Grain Specialist</i>
"Comparison of Sediment and Nutrient Loss in Surface Runoff versus Tile Flow in Wisconsin"	Eric Cooley <i>UW-Discovery Farms Program Co-Director</i>
"The Who, What, Where and How of Subsurface Tile Drainage"	Jamie Patton <i>UW-Extension Agriculture Agent, Shawano County</i>

Sponsored by:



Grain Crops Production Clinic Registration Form - Please register by Friday, January 31.

Name: _____ Phone: _____

Address: _____ City: _____ Zip: _____

Where do you plan to attend?

_____ Cobblestone Creek, Brillion

_____ Doxbee's Banquet & Buffet, Seymour

_____ person(s) x \$25/person = \$ _____

Make check payable to: UW-Extension

Return registration to:

For Brillion:

Grain Crops Clinic
Calumet Co. UWEX
206 Court St.
Chilton, WI 53014
920-849-1450 x5

For Seymour:

Grain Crops Clinic
Outagamie Co. UWEX
3365 W. Brewster St.
Appleton, WI 54914
920-832-5121

3.5 CCA Credits have been applied for.

To register, call the Waupaca
County UW-Extension Office at:

715-258-6231

or

call Equity Livestock Sale Barn in
Marion at: 715-754-5227

Note...free lunch for the first 50
people who register compliments
of the Equity Livestock Sale Barn,
Marion.

Don't wait, call & register today!



Presented by the UW-Extension Livestock Team

The annual UW-Extension Cattle Feeder Seminar program is an educational outreach effort to all beef and dairy beef producers, beef industry professionals and agriculture educators. Reference to a product, trademark, or place of business does not constitute an endorsement by UW-Extension nor implies approval to the exclusion of similar products or businesses.

This workshop is partially funded by a grant from the USDA Risk Management Agency.



UW-Extension provides equal opportunities in employment and programming, including Title IX and ADA. To ensure equal access, please make requests for reasonable accommodations as soon as possible prior to the scheduled program, activity or event.



2014 Cattle Feeder Seminar



Tuesday
February 25, 2014

Registration & Free Lunch
11:00 A.M.

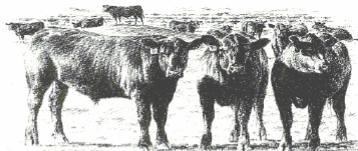


Marion Sale Barn
Co Hwy S/45, Marion WI

Program Begins 12:30 P.M.

A SEMINAR SERIES FOR

- ♦ Beef Cattle Feeders
- ♦ Dairy Steer Feeders
- ♦ Ag Professionals
- ♦ Educators



Topics address both beef & dairy cattle:

11:00 AM Lunch free for those register by end of January.

Sponsored by Equity Livestock, Marion

12:30 PM Introductions & Market Outlook

Clint Kroening, Equity Livestock Market Manager, Marion

Bedding Impacts on Cattle Performance and Economics

Greg Blonde, Waupaca County UW-Extension Agriculture Agent

This presentation will examine the cost of bedding with performance and quality differences observed when cattle are not kept clean.

Remodeling Old Dairy Facilities for Raising Steers

Dr. David Kammel, Extension Ag Engineer, UW-Madison

David will show examples of several common remodeling projects and the emphasis will be on ventilation of buildings, and feed storage and mixing areas that are low cost, user friendly and efficient, and feeding systems.

Factors That Impact Feeder Cattle Profitability

Darrell Busby, Iowa State Beef Specialist Emeritus

Darrell's team at Iowa State has tracked individual animal performance for thousands of cattle over many years, and he will share what they have found regarding genetics, health, disposition and factors impacting gain, yield and quality grades, including the most common traits from the top 1/3 most profitable animals.

3:00 Adjourn

Additional Sites:

Monday Feb 24th
Monroe - afternoon

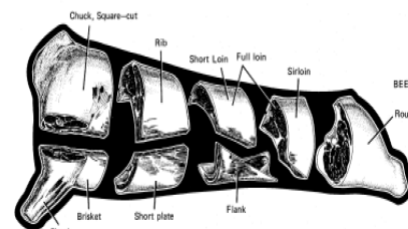
Tuesday Feb 25th
Marion - day
Waldo - evening

Wednesday Feb 26th
Montello - day
Withee - evening

Thursday Feb 27th
Mondovi - day
Sparta - evening

For more information on these locations visit the Wisconsin Beef Information site at:

<http://fyi.uwex.edu/wbic/>





National
FarmMedicine
Center®

ROPS Rebate Program



The Facts:

- Tractor overturns are the leading cause of farm-related deaths.
- Rollover protection structures are 99% effective in preventing these deaths.

The Program:

- The National Farm Medicine Center received generous donations from the Auction of Champions, an annual fundraiser for farm health and safety in Marshfield WI, to develop a ROPS Rebate Program.
- The ROPS Rebate Program will rebate 70% of the cost of purchasing and installing the ROPS and seatbelt (up to \$865 maximum).

How It Works:

- Farmers call the ROPS Hotline (1-877-ROPS-R4U or 1-877-767-7748) or visit www.ropsr4u.com for registration.
 1. Hotline staff researches the ROPS options for the tractor make and model, provides estimated costs and sources for purchasing ROPS. The information is sent to farmers by mail.
- Farmers choose the ROPS options they like best.
- Farmers call the ROPS Hotline to obtain pre-approval for the ROPS option they selected (**PRE-APPROVAL IS REQUIRED TO ENSURE REBATE FUNDS ARE AVAILABLE**).
- Farmers order their ROPS through their local dealer or the ROPS manufacturer.
- Farmers call the ROPS Hotline to confirm the order and reserve their rebate money (cost may be different than the estimate).
- Farmers send copies of receipts (proof of purchase and installation of ROPS and seatbelt) to Hotline staff.
 1. The National Farm Medicine Center mails a rebate check within 30 days of receiving receipts.

Calendar of Local Upcoming Events

Date	Workshop	Location	Cost	Registration Requirement
January 7, 14, 21	Cow College	FVTC Clintonville	\$5/day	
January 22, 29, February 12, 19	Fruit Management in the Backyard	Oconto Falls Library	\$0	Oconto Falls Library
January 23	Winning the Game - Post-Harvest Grain Mkg	Lena Town Hall	\$10	Marinette UWEX Until full
Mondays Jan 27 - March 3	Commercial Fruit Growers' Workshop http://marinette.uwex.edu/files/2013/12/Commercial-Fruit-Prod-Brochure-2014.pdf	Marinette Co Courthouse Marinette	\$10/day \$40 all	Marinette UWEX By Fri before
January 28	Wisconsin Corn Conference	La Sure's Banquet Hall Oshkosh	\$5	Winnebago UWEX By January 20
January 29	Pesticide Applicator's Training http://marinette.uwex.edu/agriculture/pesticide-applicator-training/	Pound Town Hall Coleman	\$40	Marinette UWEX
January 30	Dairy Modernization Workshop	The Ravine Green Bay	\$25	Calumet UWEX By January 15
February 4	Pesticide Applicator's Training	Courthouse Shawano	\$30	Shawano UWEX
February 6	Annual CAFO Meeting	Tundra Lodge Conference Center—Green Bay	\$30	Brown UWEX By January 30
February 7	Annual CAFO Meeting	Crystal Falls New London	\$30	Brown UWEX By January 30
February 10	Grain Crops Production Clinic	Doxbee's Seymour	\$25	Outagamie UWEX By January 31
February 12	Pesticide Applicator's Training	Jackson Point Sports Grill Seymour	\$30	Outagamie UWEX By February 5
February 14	Pesticide Applicator's Training	UW-Extension Office Appleton	\$30	Outagamie UWEX By February 7
February 21	Shawano County Forage Council Annual Mtg	The Main Event Cecil	\$15	Shawano UWEX By February 14
February 25	Cattle Feeder Workshop	Equity Livestock Marion	\$0	
February 25	Pesticide Applicator's Training	Oconto Falls Library	\$40	Marinette UWEX
March 6	Pesticide Applicator's Training	Shawano Co Courthouse Shawano	\$30	Shawano UWEX
March 20	Winning the Game - <i>More Info to Come!</i>	Chet and Abel's Birnamwood	\$15	Shawano UWEX By March 13
March 21	Heart of the Farm— <i>More Info to Come!</i>	The Main Event Cecil	\$15	Shawano UWEX By March 14
March 27	Winning the Game - <i>More Info to Come!</i>	Chet and Abel's Birnamwood	\$15	Shawano UWEX By March 20

Keep an eye on our website and Facebook page for information on new and upcoming meetings!