

MARCH 2022

Shawano County Ag Newsletter

University of Madison Division of Extension



Hello All!



Extension

UNIVERSITY OF WISCONSIN-MADISON
SHAWANO COUNTY

Shawano County Extension
311 North Main Street
Shawano, WI 54166
(715) 526-6136

Hours:
Monday- Friday
8:00 AM - 4:30 PM

Facebook:
@AgShawano

Website:
shawano.extension.wisc.edu

With spring right around the corner, it is time for some spring cleaning. We are updating the Shawano County Agriculture Newsletter mailing list.

We would like to know if you would rather receive the newsletter through email, if you have any corrections in address or name, or if you would no longer want to receive the newsletter. If you could please respond in one of the following ways as to what your newsletter preference is: call our office at 715-526-6136, respond through our form on the website (<https://shawano.extension.wisc.edu/>), or tear off the form below and mail it in. We will take no response as an indication you would like to continue to receive the newsletter by mail.

Thank you!

Kimberly Schmidt
Agriculture Educator
715-526-4871
email: kimberly.schmidt@wisc.edu

Please use the enclosed envelope to mail to the Shawano County Extension office

Name _____ email (to receive the newsletter through email) _____

Address _____

☐ I would like to receive the newsletter through email

☐ I no longer want to receive the newsletter

☐ I have updates to my name or mailing address

Upcoming Events


Cow College

Grouped Housing for Calves Tours-Scheduled March 17th 10:00 am-12:00 pm



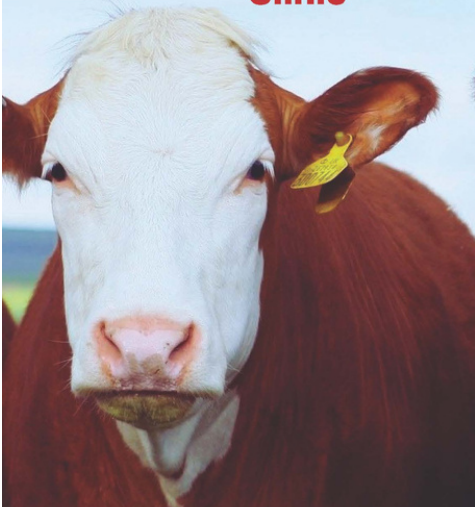
10:00 am Greg Riesenberger Farm - N4344 Capital Dr., Shawano, WI
11:00 am Dave Viergutz (Triple D Dairy) - N12098 County Rd D,
Clintonville, WI

Register here: <https://go.wisc.edu/n707tn> or call the Shawano
Extension office at 715-526-6136



**UW-Madison
Extension 2022**

**VIRTUAL
Cattle Feeder
Clinic**



Attend the March 3rd
session to earn **ONE**
Wisconsin BQA continuing
education credit!



JOIN US!

TUESDAY, MARCH 1, 2022, 7:00 PM

Using Enogen Corn Hybrids in Feedlot Rations

Dr. Galen Erickson - University of Nebraska Extension Feedlot Specialist

Market Outlook for Cattle Feeders in 2022

Dr. Brenda Boetel - Livestock Marketing Specialist, UW-Extension

THURSDAY, MARCH 3, 2022, 7:00 PM

Stockmanship: How Does Your's Affect Cattle Performance?

Bill Halfman - UW-Madison Extension Ag Agent - Monroe County

Management Considerations for Cattle Feeders When Feed Prices are High

Dr. Galen Erickson - University of Nebraska Extension Feedlot Specialist



REGISTER HERE

or visit us at

www.extension.wisc.edu/events

or scan the code

An EEO/AA employer, University of Wisconsin-Madison Division of Extension provides equal opportunities in employment and programming, including Title VI, Title IX, and ADA/504 requirements. Please make requests for reasonable accommodations to ensure equal access to educational programs as early as possible preceding the scheduled program, service or activity.



Upcoming Events

2022 Manure Applicator 101 Training

Abbotsford: March 29th, 12:30 – *City Hall*

Barron: March 8th, 9:30 am – *Barron County Government Center*

Birnamwood: March 16th, 1 pm – *Matsche Farm*

Chilton: March 1st, 1 pm & 6 pm – *Courthouse Annex, RM 025*

Chippewa Falls: March 21, 1 pm – *Courthouse, RM 003*

Darlington: March 3rd, 8 am – *Lafayette County Multi-Purpose Building*

Green Bay: March 7, 6 pm – *Brown County STEM Center, Rm 138, UWGB Campus*

Luxemburg: March 7, 12:30 pm & March 10, 12:30 pm – *Fairgrounds*

Zoom (online) Date TBD

REGISTER NOW: <http://go.wisc.edu/482h87>

Fee: \$10/person in advance, \$15/person at door

University of Wisconsin, U.S. Department of Agriculture and Wisconsin counties cooperating. An EEO/AA employer, University of Wisconsin of Madison Division of Extension provides equal opportunities in employment and programming, including Title VI, Title IX, and American with Disabilities (ADA) requirements. Contact Kevin Erb at 920-391-4652 or Kevin.Erb@wisc.edu for more information on this program.

Optimizing Value of Dairy Beef Cross Cattle from Birth to Harvest

11:00 am - 1:30 pm on the following dates:

March 8th Bull Selection & Calf Care

March 22nd Feeding, Management, & Marketing

Register here: <https://go.wisc.edu/676jgi>





Farm Ready Research is Extension's agriculture winter webinar meeting series for farmers and ag professionals. Learn the most up-to-date information on topics from dairy and livestock production to forage and farm management.

Badger Dairy Insights on the following Tuesdays from 1:00-2:30 pm :

- March 1: Ins and Outs of Cocktail Forage Mixes for Dairy Rations
- March 15: Managing Heifer Maturity Pre-&Post-Breeding Matters
- March 29: The Randomness of Repro

Farm Management Fridays on the following dates from 11:00 am - 12:00 pm :

- March 4: Cultivating Your Farm's Future 2.0- A workbook for Farm Succession in WI
- March 18: Who's the Boss? The Transfer of Management on the Farm
- April 1: Develop Your Farm Business Idea Using Lean Start-up and Business Model Canvas
- April 8: Strategic Thinking for the Farm Business: Putting Your Farm Values to Work
- April 22: Cultivating Personal Strength and Resilience: We-COPE for Farmers and Ag

Small Ruminant Webinar on the following dates from 7:30-9:00 pm:

- March 8: Parasite management for small ruminants in grazing systems
- April 12: Bridging the gap between meat goat hobby and commercial meat goat business
- May 10: All about Arlington

Register for all webinars here:

<https://extension.wisc.edu/agriculture/farm-ready-research/>

Agrivison Podcast



The Farm Management AgriVision podcast is hosted by Katie Wantoch, Agriculture Agent with UW-Madison Division of Extension. She will be chatting with fellow UW Extension educators as they answer questions from farmers and share their knowledge and expertise on how farmers can improve their farm management skills.

AgriVision Podcast Episode 24 & 25 – Golden opportunity? Part 1 & 2

In part 1 Host Katie Wantoch and Ryan Sterry, Professor and Agriculture Agent with Extension in St. Croix County, discuss items to consider when renting additional farmland along with completing an enterprise budget. In part 2, the discussion shifts to considerations for renting land from a family member and details that should be included with a written lease agreement.

AgriVision Podcast Episode 26 – Time to sell the cows?

Host Katie Wantoch and Kaitlyn Davis, Extension Agriculture Educator in LaCrosse County, discuss and offer tips for a couple's plans for selling their cows and retiring from farming.

AgriVision Podcast Episode 27 – Harvesting high-moisture corn makes sense

Host Katie Wantoch and Ryan Sterry, Professor and Agriculture Agent with Extension in St. Croix County, discuss the pro's and con's of harvesting, storing, and feeding high-moisture corn to dairy cattle.

AgriVision Podcast Episode 28 – Do we need LLC for ag bagger?

Host Katie Wantoch and Jerry Clark, Associate Professor and Agriculture Agent with Extension in Chippewa County, discuss the purchase of an ag bagger between a farmer and his neighbor, operating agreements, and managing forage quality.

<https://farms.extension.wisc.edu/programs/agrivision-podcast/>

Badger Crop Connect

Upcoming Webinars:

Starting @12:30 PM

CCA CEUs
available

March 9

- Honing your nutrient management strategy for 2022
Carrie Laboski, UW-Madison Extension Soil Specialist

March 23

- Are you PRE-pared for the 2022 weed and cover crop management season?
Rodrigo Werle, UW-Madison Extension Weed Specialist,
Nick Arenson, UW-Madison Weed Science Outreach Program Manager,
Dan Smith, UW-Madison Nutrient and Pest Management Program Outreach Specialist

April 13

- Should I be planting soybeans first...plant green?
Shawn Connely, UW-Madison Extension Soybean and Small Grain Specialist
- A Calculator to Compare the Economics of Conventional vs. Soil Health Field Practices
Anne Pfeiffer, UW-Madison On-farm Research Network Program Manager



Register for the spring 2022 sessions:

<https://go.wisc.edu/bccspring22>

Educating Your Farm Workforce with Purpose

Written by:

John Shutske, UW Madison Extension Biological Systems Engineering Specialist

A part of the **Becoming the Employer of Choice** program

**Adapted from articles originally appearing in Dairy's Bottom Line by PDPW and Agri-View/Ag Update, September 2021. The idea of Tailgate/Toolbox training in agriculture was originated by Gemplers Farm and Home Supply.*

Published:

<https://farms.extension.wisc.edu/articles/educating-your-farm-workforce-with-purpose/>

I've been a farm safety specialist for 36 years, including spending a few years in the farm insurance industry. There I worked with Midwest corn and soybean producers, apple growers in the orchards of Washington, cattle ranchers in Oregon, and now, three decades at universities working on issues with pork producers, cranberry growers, dairy farmers, small and large-scale vegetable producers, and a host of other industries.

I am often asked, "What's the most important thing we can do to prevent farm fatalities and injuries?" People expect me to talk about installing rollover protection on tractors, replacing machinery shields, or wearing personal protective equipment. While those steps are necessary components of improving agriculture's safety record, there's something more important.

The top strategies to implement include conducting regular educational meetings, promoting open employer-employee communication and acting in ways that create a workplace culture where safety is accepted, valued and viewed as key to business success.



The idea of safety or any other type of education for employees can seem intimidating, boring or unnecessary. Some producers perceive that a training or education meeting will result in eye rolls from their team or seem like a waste of time. It doesn't have to be that way, though. At its best, safety training is a way to build stronger relationships with workers and show them you care deeply about their wellbeing. In our research at UW-Madison, farm workers affirm they appreciate when employers show care and concern for their health and well-being.

Employees also get the fact that learning new skills makes them more valued and valuable, increasing their sense of self-esteem and improving their emotional connection and loyalty to the farm.

Over the years one concept that's been well-developed to educate workers about various farm-related work skills is tailgate or toolbox training. Envision a supervisor sitting on the tailgate of a pickup or a small group gathered casually in the shop. Those types of training activities lend themselves well to informal conversations during lunch or dinner breaks and are best delivered in short, focused conversations.

Here are a few specific ideas to show your care and concern for the safety of your team while also training them to act wisely in case of emergencies:

- Keep groups small – from five to 10 employees is effective.
- Keep sessions short and focused on just one or two topics and specific skills – not more than 15 minutes.
- Conduct educational meetings regularly, whether weekly or bi-weekly, so they become an expectation. Scheduling sessions early in the week is advantageous, though not necessarily as the first task on a Monday morning.
- If safety-related, select topics that are of priority based on recent injuries or close calls. If other topics are covered, focus in areas where small improvements will increase production or make the work more efficient.
- Ask employees what they are interested in learning more about. They may express interests that you never even thought about.
- Aim to be informal, but be prepared; ensure you have specific recommendations, actions and expectations that support each topic.
- Provide handouts that include graphics, photos and other visual material while minimizing the amount of text one must read through. Keep in mind language preferences, and ensure materials are appropriate and understandable for everyone on your team

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Educating Your Farm Workforce with Purpose, cont.

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- Remember that reading levels vary greatly among all types of workers.
- Allow a large chunk of time for conversation, questions and stories but stay on topic.
- Employees will feel engaged and respected when they're involved and they see that others are learning from their experiences.
- Listen for unexpected stories or ideas, especially things that are potential barriers to safe behaviors, such as specific reasons why employees take unsafe shortcuts or fail to wear a certain type of protective equipment. Such feedback enables you to make needed changes. You're also confirming that you're receptive to the concerns of team members.

The listed ideas for informal small-group training work with many farm-production topics, not just safety. Despite perceptions to the contrary, adults enjoy learning new things if they feel their experiences and ideas are valued.

In the world of safety, engaging employees in an authentic way often leads to more compliance, and subsequently, less risk. Combining reduced risk with actions that improve workflow, provide protective equipment and eliminate or change known hazards leads to a return on investment in safety.

When employees recognize their input has played a role, they'll be more willing to embrace workplace changes. And they'll appreciate the efforts you've made to improve their safety.

Hay Market Report February 14, 2022

Data Compiled by: **Richard Halopka**, Clark County Extension Crops & Soils Agent

Published on: <https://cropsandsoils.extension.wisc.edu/hay-market-report/>

Hay Grade	Bale Type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (>151 RFV/RFQ)	Small Square	\$276.00	\$220.00	\$400.00
	Large Square	\$219.00	\$160.00	\$275.00
	Large Round	\$191.00	\$170.00	\$250.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$196.00	\$160.00	\$224.00
	Large Square	\$171.00	\$100.00	\$230.00
	Large Round	\$156.00	\$65.00	\$205.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$118.00	\$80.00	\$155.00
	Large Square	\$139.00	\$70.00	\$210.00
	Large Round	\$132.00	\$50.00	\$200.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$90.00	\$90.00	\$90.00
	Large Round	\$92.00	\$60.00	\$170.00

Demand and Sales Comments

Prices have remained fairly steady with some limited downward pressure. Dairy quality hay is in demand and is supporting the current prices and lower quality hay is discounted. If you have questions on this report contact richard.halopka@wisc.edu. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.